



...Leading Defence And Security Trade Show

6th Edition

2023

FINAL

REPORT

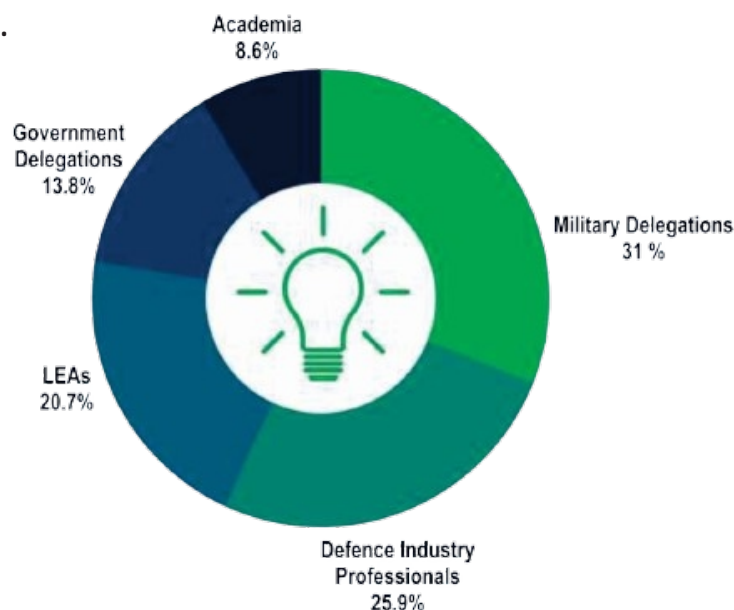
INTRODUCTION:

NISECEXPO – Nigeria Security Expo is a leading annual international defence and security exhibition and conference event. It promotes contemporary security and defense industry trends, serving as a platform for policy makers, end users and equipment manufacturers to meet end users, gain credible Africa defence and security market intelligence in a rapidly evolving security, defense, and defense industrial initiatives globally.

The show is a confluence and information hub for decision-making processes within the defence and security procurement networks of African nations, spanning diverse sectors encompassing military, security agencies and industrial domains. It caters for continental and global industry experts by providing comprehensive insight platform for stakeholders to forge international cooperation and developments in security, defense, and aerospace. The platform extrapolates these insights to align with the needs of African Nations' defence and security forces, contributing to their pursuit of establishing a self-reliant defence industry capacities in cutting-edge military technologies.

Exhibiting at NISECEXPO shall guarantee to generate quality market leads which can translate into instant sales opportunities and revenue. NISECEXPO is an excellent opportunity to generate market leads and connect with potential clientele, partners, and long term investors.

The show allows exhibitors to showcase their products, services and innovations to potential end users, buyers, customers and partners, high profile policy and decision makers across Africa.



Global Media Partners/Sales Agent



NISECEXPO – Nigeria Security Expo annual defence and security show is a brand name supported and sponsored by government and corporate entities. The show returning in 2023 after a long break occasioned by the COVID-19 Pandemic, attracted key government and industry sponsorships.

THEMES

- . Space
- . Cyber
- . Land
- . Naval
- . Air



SPONSORS

- . Nigerian Armed Forces
- . Nigerian Air Force
- . Nigeria Police Force
- . ALGON



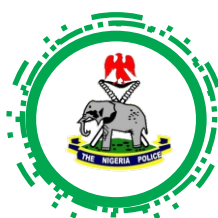
NISEC EXPO

LAND | SEA | AIR

...Leading Defence And Security Trade Show

ENDORSEMENT

- . Office of the National Security Adviser
- . Nigeria Police Force





NISEC EXPO 2023 REPORT:

THEME: HOMELAND SECURITY- AFRICA 2023

Overview:

Generally, defence and security trade expos, seminars, workshops and conferences are strategic platforms for industry policy and decision makers, end users, experts, professionals and key stakeholders to network, brainstorm, share experiences, ideas, forge strategic partnerships and identify modern equipment and technologies for today's militaries.

Africa Defence Market Overview:

Market forecasts by spending (Personnel, Operations and Maintenance (O &M), Research, Development, Training & Evaluation, Procurement (RDT&E) and others), by Domain (Airborne, Land-based, Naval and Space) Plus Analysis of Leading Local and International Companies in the Market. APCs, UAVs MBT, IFV, UCAV, SAM, OPV, SATCOM.

1.1 Why You Should Read This Overview?

- Enhance your strategic decision making
- Assist with your research, presentations and business plans
- Show which emerging market opportunities to focus upon
- Increase your industry knowledge
- Keep you up to date with crucial market developments
- Allow you to develop informed growth strategies
- Illustrate trends to exploit
- Strengthen your analysis of competitors.
- Ultimately, help you to maximize profitability for your company

1.1 Key Questions Answered by This Overview Include:

- How is the African Defence Market evolving?
- What is driving and restraining African Defence Market dynamics?
- How will each African Defence submarket segment grow over the forecast period and how much Sales will these submarkets account for in 2030?
- Which African Defence submarket will be the main driver of the overall market by 2030?
- Who are the leading players and what are their prospects over the forecast period?

1.1 Who Should Read This Market Overview?

The African Defence Market report proves invaluable for anyone wanting to better understand the industry and its underlying dynamics. It proves useful for businesses who wish to expand into different sectors or explore a new region for expansion of their existing operations.

The overview provides an insight and comprehensively lays out the market drivers, restraints, forecast, technologies, investments, risks trends, and leading companies and their strategies to help the reader formulate a better informed business strategy. This overview will be ideal for senior executives, business development managers, marketing managers, consultants, CEOs, CIOs, COOs, and Directors, governments, agencies and organisations will also find value in our report overview.

1.2 African Defence Market Overview:

The African defence market includes the spending of countries in the African region on defence for personnel, procurement, research and development, operations and maintenance, among others. The report covers all the domain segments of the defence forces including airborne, land-based, naval and space-based.

The defence forces of African countries are trying to improve its defence capabilities in accordance with the “the National Development Plan, Vision 2029” and “the Medium Term Strategic Framework 2014–2019 Outcomes of Government”; and “the Nine Point Economic Intervention Plan”, together with “the South African Defence Review 2015”, “the African Union's Agenda 2063” and “the Southern African Development Community Indicative Strategic Development Plan”.

The African defence market is expected to grow from \$36.5b in 2019 and is expected to reach \$100B in 2030. There has been appreciable increase in the military budget of African countries from 2017. The military budget was highest in the year 2014 after which it started decline as the countries started to re-appraise the military budget. Despite the steady pace, military spending in Africa was 28% higher in 2017 than in 2008.

The defence capabilities of Algeria, Egypt, Nigeria and South Africa as case study are focused on enhancing defence functions to fulfill our responsibilities towards providing effective and preventive response in a variety of security scenarios. The defence industry of African countries are mainly shaped by R&D at the Council for Scientific and Industrial Research (CSIR) Defence which is responsible for new innovations. The defence procurement of African nations is mostly governed by the ministry of Defence and Defence Headquarters that make decisions on the number and type of defence equipment and systems procured.

It is safe to state that Defence equipment are bought by the military forces of African countries. The major contractors of the African defence market include both the local as well as foreign players. The local contractors include; Armscor, Denel and Paramount Group, amongst others. The major foreign defence contractors include; Rheinmetall Group, Airbus SE, General Dynamics Corporatons, Lockheed Marrn Corporaron, Milkor, and Reutech Communicationsamongst others.

Market Evaluation & More costing Methodology Market evaluauation uses the bottom-up approach which involves analysing hundreds of contracts and /or sales data from a multitude of sources such as annual reports, online and in-house databases, industry journals, and other statistical publications and also by consulting with leading indutry experts, who are interviewed when possible.

These extensive secondary data sources are combined with insight from primary research such as company interviews. The experience of the analyst allows them to consider historical precedent and assess growth rates on a year-by-year basis, forming a clear vision of the future sector over a 10 year horizon, providing a clear and informed projectionof future market prospects.

2.1 NISECEXPO

WHO WE ARE

NISECEXPO known as Nigeria Security Exhibition and Conference is packaged as a leading international defence and security Expo, Seminar, Conference and Workshop to replica afer other international exhibition such as; Eurosatory, Milipol (Paris), International Security Exhibition (UK) IDEX (Turkey) etc.

Vision:

NISECEXPO is incorporated to serve as the number one defence and security show platform for Africa defence forces and security agencies to meet the global defence industry community to brainstorm, share experiences and Ideas.

Mission:

Our mission is to provide policy and decision makers, experts, end users and stakeholders across Africa the platform to berth new policies and ideas that will lead to the creation and establishment of flourishing defence sector through strategic collaboration framework with OEMs, thereby, reduce defence spending capital flight, and guarantee national security.

The 6th edition which recently held on the 31st July - 2nd Aug., 2023 at the International Conference Center, Abuja, Nigeria with the theme; Homeland Security - Africa"23 was led by its Chief Executive Officer, Mr. Frank Ohwofa, and the Chairman of the Organising Committee, Lieutenant General Chikadibia I. Obiakor OFR, (Rtd).

A total of two hundred and twenty-one (221) delegates participated in the show from across Africa, and foreign Defence Attache's (DAs) which featured amongst others.

- I. Exhibition of Defence & Security Equipment and Technologies
- II. Presentation of papers
- III. Technical Panel Discussion/ Sessions
- IV. Exhibition Tour of the Defence & Security Stands

In his welcome address, Lieutenant General Chikadibia Isaac OBIAKOR OFR (Rtd.) acknowledged the presence of the Chief of Defence Staff; General Christopher G. Musa, the Chief of Army Staff; Lieutenant General TA Lagbaja represented by Major General OO Oluyede (Commander Infantry Corps), The Chief of Air Staff; Air Marshall Hassan B. Abubakar represented by Air Vice Marshal MN Onyebashi (Chief of Standards and Evaluation). He also, acknowledged the presence of other key dignitaries; The Honourable Minister of Science, Innovation & Technology represented by The Director General Naatona Space Research and Development Agency, The Commandant General, Nigeria Security and Civil Defence Corps (NSCDC), participants from; South Africa, Cameroon, Ivory Coast (Cote d'Ivoire), Togo, Zambia, Zimbabwe, Nigeria, Ambassadors and Defence Attaches' from the diplomatic community. He stated that the essence of NISECEXPO 2023 is to showcase the Defence & Security capabilities, and potential it holds for Africa as a continent.

He enumerated some advantages of NISECEXPO annual trade and seminar show thus; exhibition of various defence and security equipment, seminars, capacities building, networking, generate new items and build data bases. He regreted the low turnout by government though not unexpected due to the change of government and inauguration of a new president that was yet to settle in to appoint new cabinet.

Similarly, Mr. Frank Ohwofa, Chief Executive Officer of NISECEXPO expressed gratitude to the organizing committee for galvanizing all towards the 2023 edition which was originally scheduled to hold on 23rd – 25th May, 2023 but was cancelled as a result of the electioneering season and attendant change of government. He disclosed that this is the 6th Edition of the show which did not hold all throughout the COVID-19 lockdown until the 2023.

He welcomed all Participants, Invitees present and thanked the National Security Adviser, Service Chiefs, Special Guests and Partners who have made the event, particularly the Federal Capital Territory Administration (FCTA), Chief of Defence Staff, Chief of Army Staff, Chief of Air Staff, Inspector General of Police and Commandant General of the NSCDC and others.

The Chief Executive Officer, Mr. Frank Ohwofa used the occasion to harp on the numerous opportunities and potential African defence and security market which is estimated to continue to be on the rise in the region of a \$100 Billion by 2030 as a result of her ever growing insecurity due to acts of terrorism and insurgency. Speaking further, he advised heads of governments to collaborate more closely with NISECEXPO to forge strategic partnerships with equipment and systems manufacturers of military hard and software to strengthen Africa nations production capabilities and capacities to adequately secure and safeguard the territorial integrity of the continent, as well as, benefit from the ever growing market for equipment manufacturers and vendors.

Finally, he canvassed for more government support; Service Chiefs, Heads of Ministries, Departments and Agencies of government and the private sector involvement. He seeks the active participation of Heads of Governments, Ministers, Departments and Agencies in all NISECEXPO events, especially, as it portends huge benefit for militaries and security agencies to gain deep industry insight and awareness. He further stated, that the annual outcome of the show shall in no doubt help policy and decision makers in reshaping government policies that could lead to strategic partnerships and investment in the industry leading to the establishment of vibrant defence and security industries across Africa. He thanked all present.

The Permanent Secretary of the Federal Capital Territory Administration (FCTA) represented by Mr. Adamu BWARY Director of Security Services, congratulated the organisers for putting together a well packaged event being the 6th Edition of NISECEXPO in Abuja. He welcomed all participants both local and foreign delegations, exhibitors, partners and facilitators. He prayed for more collaboration, innovativeness and sharing of ideas with African participants. He on behalf of the FCTA Permanent Secretary declared the event open.

Thereafter, there was exhibition tour led by the Permanent Secretary, Chief of Defence Staff, Chief of Army Staff, Chief of Air Staff, Chief Exec Officer (NISECEXPO) and Lt. Gen. OBIAKOR OFR, Chairman organizing committee.

PAPER PRESENTATIONS:

Papers delivered during the programme include;

- I. Africa's Defence Force participation in peace missions and role in strengthening global peace by the Chief of Defence Staffs presented by the Chief of Training, Defence Headquarters of the Nigerian Army.
- II. National Security and Citizenry participation – The Role of the Citizenry viz-a-viz Government was presented by Major General IB MUSA Commandant Nigeria Defence College (NDC).
- III. Technical Panel Session on Land Forces Modernization:- A panacea to defeating terrorism and insurgency towards promoting of Africa Continent Free Trade Area (AFCTA) performance in trade and agriculture – Business and Home Land Security: West Africa Perspective. Chairman/ Lead discussant Lt. Gen.C.I. OBIAKOR Rtd OFR as moderated by Muhammed Abdulkadir

DAY 2

- I. 21st Century Army-Land Forces Modernization a panacea to winning asymmetric warfare for Homeland security: Nigeria perspective, Guest Speaker Lt. Gen TA LAGBAJA Chief of Army Staff represented by Major General OO Oluyede (Commander Infantry Corps.)
- II. Strengthening Africa's Defence and Security Mechanisms; A review of Counter-Terrorism Laws- Nigeria perspectives, Guest Speaker IGP Solomon ARASE (Rtd) Chairman, Police Service Commission represented by AIG Chris OWOLABI Rtd.
- III. Integrated Security and Protection of Critical National Infrastructure:- Strategies and methods for Homeland Security: Oil and gas pipeline protection in perspective, Guest speaker: Dr. Audi Ahmed ABUBAKAR, MFR represented by ACC AK BELLO
- IV. Africa's Defence and Security Industry: an outlook for their growth potentials was presented by D.H Osuji AD-Department of State Security (Rtd).

DAY 3

- I. 21st Century Airpower: UAVs and UAS Systems dominance in warfare: Lessons from Today's Combat Missions - Nigeria in Perspective. Guest Speaker: Air Marshal HB ABUBAKAR Chief of Air Staff represented by AVM MN Onyebashi, Chief of Standards & Evaluation of the Nigerian Air Force.
- II. UAVs Technologies: A replacement for Traditional Expensive Attack Aircrafts: Lessons of the Ukraine-Russia War. Guest Speaker: AVM Ben Chiobi-Rtd. Security Adviser to the Anambra state Government.
- III. Building Grassroots Community Security Capacity: The role of Local government authorities viz-a-viz state and federal government Guest Speaker: National President Association of Local Government of Nigeria presented by Dr. Bayo ISHOLA National Secretary ALGON
- IV. Building Cyber Space capacities for National Security and Economic Prosperity of Nations: What is the way forward? Guest Speaker DR. Halilu Ahmad Shaba Director- General. National Space Research and Development Agency (NASRDA) represented by Dr. DELE.

OFFICIAL SPONSORS:

- Nigerian Armed Forces, Defence Headquarters
- Nigeria Police Force
- Nigerian Air Force
- Federal Capital Territory Administration

OFFICIAL PARTNERS:

- Federal Capital Territory Administration
- Nigeria Police Force
- Association of Local Government Areas (ALGON)

NISECEXPO 2023 COMMUNIQUE:

The communique issued at the end of the 3-Day event which held on the 31st July – 2nd August, 2023 was hosted at the International Conference Center (ICC) Abuja, Nigeria with the theme: Homeland Security Africa' 23.

A total of five hundred and three (503) delegations were in attendance.

Participating Nations

- Cameroon
- Cote d'Ivoire
- South Africa
- Togo
- Zambia
- Zimbabwe
- Nigeria

Exhibitors

Turkish Aerospace
National Space Research and
Development Agency (NASRDA)
Military Africa

ISSUES OF IMPORTANCE

- (I) The Communique Drafting Committee appreciated the Organising Committee chaired by Lt. Gen. Chikadibia Isaac Obiakor OFR (Rtd.) and Mr. Frank Ohwofa, Chief Executive Officer of NISECEXPO.
- (II) The papers presented by the facilitators from serving and retired top military, paramilitary officers and experts are well articulated with rich contents, spiced with experience.
- (III) Exhibitors displayed modern aerospace defence and security equipment by Turkish Aerospace, National Space Research Development Agency (NASRDA) and Military Africa

- (IV) Participants observed low turnout of government representation from the executive as well as the legislature which was attributed to the change of government on 29th May, 2023 as ministers and other key government appointees were yet to be appointed.
- (V) Further recommended that language translator from English language to French. This will make it easy for non English speaking countries participants to understand, hence, communication translator devices should be made available in future editions.
- (VI) Recommends better and effective collaboration amongst African countries as Government to Government involvement is key to solving insecurity across Africa.
- (VII) Recommends that NISECEXPO should invite more equipment manufacturers and engage vendors to attract more exhibitors in future editions as end users look forward to see more equipment manufacturers showcase new technologies in the 2024 edition. It regrets that only three firms exhibited their products in the 2023 edition given the fact that this is the hallmark of the programme. Therefore, suggest for the organizers to do more event publicity.
- (VIII) Recommends African heads of governments to develop local military production capacity through strategic partnerships that will encourage technology transfer with friendly nations to meet her most basic military requirements through platforms such as NISECEXPO.
- (IX) Similarly, agreed that the contemporary security challenges across Africa demands advancement and expansion of African States defence and security capabilities.
- (X) Recommends African states to develop policies to encourage investors to invest in Africa defence sector: establishment of Economic Free Trade Zones for Military Industrial Complexes, such, that it will attract medium and long term local and foreign private investors into her defence industry.
- (XI) Participants called on the government of the host nation to lend more support for future NISECEXPO editions as the show has gained continental and global appeal and recognition.

- (XII) Participants advocated for improvement in the areas of early and wider advertisement across Africa even leveraging on the social media and other official windows for global coverage of NISECEXPO
- (XIII) Furthermore, recommends that NISECEXPO as an important continental defence and security event should be attended by the Service Chiefs of the various Armed Forces across Africa.

In conclusion, the Chief Executive Officer of NISECEXPO decried the lack of political will by most African heads of government towards addressing the imbalance of national defence industry production capacities and capabilities. He advised that governments should create a virile military industrial complexes to cater for her military and security needs. Noting, that national defence technologies and capabilities advancement cannot be attained in the absence of a well-defined strategic road map. He opined that through deliberate policies that target to promotes local production; nations can achieved military self-sufficiency through strategic partnership with OEMs, develop national master plan on harnessing local innovators, and off cause technology transfer as nations try to outwit one another. Therefore, he advised Nigeria to review her defence and security policies in a manner that major foreign defence contractors to her militaries are made to establish a regional outfit in the country with a view to opening up the industry for private sector investments and participation.

He gave the vote of thanks expressing his gratitude to the various heads of government across Africa that sponsored delegates to attend NISECEXPO'23 and appealed for more collaboration, participation and involvement in the activities of NISECEXPO as the show plans for an expanded and bigger event come 2024. Meanwhile, the Chairman Organising Committee Lt. Gen. CI OBIAKOR Rtd., OFR thanked all the Participants, Facilitators, Guest Speakers, Sponsors, Partners and Exhibitors for honouring the invitation. He prayed for the safe return of all including delegates from other African countries. We look forward to a larger gathering in the coming edition, 2024.



Mr. Frank Ohwofa
Chief Executive Officer