

WDRS 2027 STALL BOOKING CONTRACT AGREEMENT

Event Dates: March 23–25, 2027

Host Venue: H.E Bola Ahmed Tinubu International Conference Centre, Central Business District, Abuja, Nigeria

Organisers: Executed by NISECEXO Limited ("The Promoter")

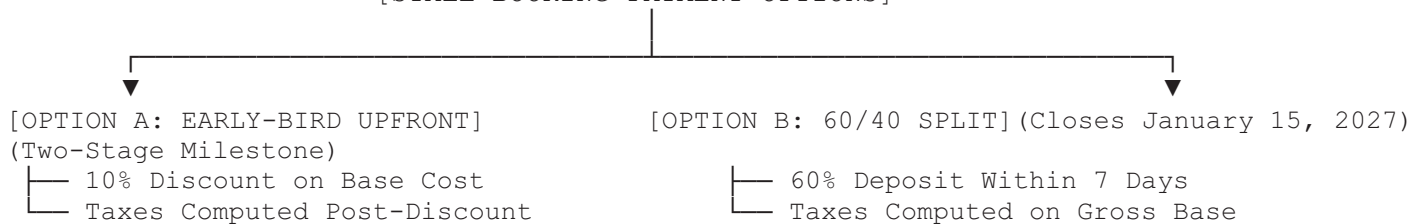
SECTION 1: LEGAL BINDING AGREEMENT

This document constitutes a legally binding contract between NISECEXO Limited (hereinafter referred to as "The Promoter") and the contracting corporate entity listing personnel and purchasing space (hereinafter referred to as "The Exhibitor"). By executing this Space Booking Contract, submitting an online reservation application, or making a partial payment, the Exhibitor agrees to comply fully with the terms, conditions, and operational parameters detailed below, as well as the rules set forth in the WDRS 2027 Exhibitor Technical Manual.

SECTION 2: PAYMENT TERMS, STALL RESERVATION TIMELINES & DISCOUNTS

To secure preferential spatial placement and preserve administrative allocations on the exhibition floor plan, all transactions must adhere strictly to the following structured payment protocol:

[STALL BOOKING PAYMENT OPTIONS]



- **2.1 Option A — Early-Bird Upfront Discount:** Exhibitors who elect to settle **one hundred percent (100%)** of their total contract invoice upfront within **seven (7) working days** of successful online registration shall automatically qualify for a **ten percent (10%) flat discount** on the total cost of the booked stall space.
- **2.2 Option A Permanent Cutoff Date:** The Early-Bird promotional window operates under a strict calendar threshold. Option A closes permanently on **January 15, 2027**. Any registration submitted, or payment clearing after this date, will automatically revert to the full un-discounted pricing under Option B, regardless of whether the 100% upfront path is chosen.
- **2.3 Taxation and Discount Interaction Clause:** All contract bookings are subject to statutory Nigerian tax laws. The application of Value Added Tax (VAT) and Withholding Tax (WHT) shall be calculated according to the specific payment option selected:
 - **2.3.1 VAT Application:** The mandatory 7.5% Value Added Tax (VAT) is statutory and cannot be discounted. For Option A, the 7.5% VAT will be computed on the net reduced base cost *after* the 10% early-bird discount has been subtracted. For Option B, VAT is computed directly on the gross un-discounted base cost.
 - **2.3.2 WHT Deductions & Credit Notes:** Exhibitors choosing to deduct Withholding Tax (WHT) at the statutory rate must calculate the deduction solely on the applicable base cost (post-discount for Option A; gross for Option B), excluding VAT.
 - **2.3.3 WHT Remittance Obligation:** The Exhibitor assumes full responsibility for remitting deducted WHT to the Federal Inland Revenue Service (FIRS). To maintain a valid booking balance, the Exhibitor must submit an official FIRS WHT Credit Note to finance@nisecexo.com within sixty (60) days of invoice payment. Failure to provide this credit note will result in the deducted amount being treated as an active debt balance on the Exhibitor's portal account.
- **2.4 Option B — Standard Installment Commitment:** Exhibitors registering after the cutoff date, or utilizing the standard installment path, are expected to make an initial deposit payment of exactly **sixty percent (60%)** of the total un-discounted contract cost.
- **2.5 Reservation Grace Period:** All initial payments (whether the 100% Early-Bird choice or the 60% standard deposit) must clear into the Promoter's designated account within **seven (7) working days** of the registration timestamp. Failure to remit payment within this 7-day window will result in the automatic release of the preferred stall back into the public inventory.
- **2.6 Balance Settlement Deadline (Option B):** For exhibitors on the installment plan, the remaining **forty percent (40%)** balance must be fully settled and cleared no later than **thirty (30) days prior to the official show date** (On or before February 21, 2027).
- **2.7 Default and Forfeiture Clause:** If the final 40% balance under Option B is not paid in full by the 30-day pre-show deadline, the Promoter reserves the operational right to cancel the booking, revoke venue floor access, and enforce the revenue protection liquidated damages detailed in Section 3 below.

SECTION 3: REVENUE PROTECTION, CANCELLATION & REFUND POLICY

WDRS 2027 operates on a strict, time-bound revenue protection model designed to cover upfront structural fabrications, venue deposits, security mobilisation, and multi-agency regulatory clearance costs underwritten by the Promoter.

[EXHIBITOR CANCELLATION REFUND TIERS]

- └ 90+ Days Before Day 1 → 50% Partial Refund (Minus Admin Fees)
- └ Within 90 Days of Day 1 → 0% Strict No-Refund Window/100% Rollover

- **3.1 Cancellations 90+ Days Prior to Event:** If the Exhibitor cancels this contract more than 90 days prior to the event, they shall be eligible for a 50% partial refund of the total contract value, provided all preceding payment milestones were met. The remaining 50% will be permanently retained by the Promoter as liquidated damages to offset non-refundable supplier liabilities.
- **3.2 Cancellations Within 90 Days of Event:** Any cancellation request submitted by the Exhibitor within ninety (90) days of Day 1 of the show is 100% non-refundable. No cash refunds, partial credits, or payment chargebacks will be processed under any circumstances.
- **3.3 Cancellation Process:** All cancellation notices must be submitted formally in writing on the Exhibitor's corporate letterhead, signed by an authorized C-Suite executive, and emailed directly to finance@nisecexo.com. The effective date of cancellation is the date the written notice is verified and acknowledged by the Promoter.

SECTION 4: POSTPONEMENT, DATE CHANGES, AND VENUE ROLLOVERS

- **4.1 Automatic Date and Venue Rollover:** The Promoter, in active consultation with its co-organizing legislative committees and executive ministries, reserves the right to postpone, reschedule, or relocate the event due to sudden changes in national security frameworks, airspace closures dictated by the Nigerian Civil Aviation Authority (NCAA), spectrum re-allocations by the Nigerian Communications Commission (NCC), or any other administrative force majeure event.
- **4.2 Space Preservation Guarantee:** In the event of a date change or a shift to an alternate host venue within Nigeria, this contract shall remain fully valid, active, and binding. 100% of the Exhibitor's paid capital, specific booth allocation dimensions, and sponsorship entitlements will automatically roll over to the new dates or relocated venue format.
- **4.3 Organizer Liability Ceiling:** Postponement or relocation does not entitle the Exhibitor to a cash refund or contract cancellation. The Exhibitor expressly acknowledges that NISECEXO Limited and its public sector partners are not liable for any external losses, secondary financial liabilities, or penalties incurred by the Exhibitor due to rescheduling, including but not limited to non-refundable airline tickets, hotel booking losses, custom freight forwarding fees, or independent contractor build-out deposits.

SECTION 5: STRUCTURAL PROTOCOLS, ALLOCATIONS, & RE-ASSIGNMENT

- **5.1 Space Configuration Constraints:** For Standard Shell Scheme Booths (9sqm), Exhibitors are strictly prohibited from drilling, modifying, or applying permanent adhesives to the PVC Octanorm panels. Any panel damage will be invoiced post-event at a flat rate of \$200 USD per panel.
- **5.2 Custom Build-Outs (Raw Space):** Exhibitors purchasing Premium Raw Space (36sqm+) assume 100% financial liability for hiring accredited structural fabrication engineers. Detailed 3D renderings and electrical load distribution blueprints must be submitted to exhibitor-ops@nisecexo.com by February 28, 2027, for formal safety sign-off.
- **5.3 Right of Spatial Re-Assignment:** The Promoter retains ultimate authority over the floor plan layout. If a primary sponsor defaults or a regulatory security boundary shifts due to directives from any government regulatory body, the Promoter reserves the right to re-assign or alter the position of the Exhibitor's booth space, provided that the overall square meter dimensions paid for by the Exhibitor remain unchanged.

SECTION 6: ADMISSION & BEHAVIORAL CODE

- **6.1 Mandatory Security Clearance:** To maintain compliance with the entry parameters established by ONSA and local airport commands, all on-site booth staff must be registered via the Exhibitor Portal by March 15, 2027. Personnel must present a valid government-issued photo ID at the venue to print their high-security WDRS Exhibitor Badge.
- **6.2 No Indoor Aircraft Operation:** Free flight, hovering, or battery arming of unmanned aerial systems inside the exhibition halls is strictly illegal. All drone rotors must be completely detached, and flight batteries must be uncoupled and locked inside fire-proof charging cases. Live flight operations are restricted exclusively to the outdoor Flight Arena on Day 2 under active NCAA surveillance.
- **6.3 Subletting Ban:** The Exhibitor shall not assign, sublet, or share any portion of their booked exhibition booth or raw space pavilion with a third-party technology vendor without the prior written consent of the Promoter.

SECTION 7: SPATIAL SELECTION & BRANDING ADD-ON INVENTORY CHECKLIST

The Exhibitor must select their required spatial footprint and any preferred high-visibility branding add-ons below. Please check the corresponding boxes. All selections are subject to real-time inventory verification by the Promoter.

PART A: COMMERCIAL SPONSORSHIP & EXHIBITION SPACE SELECTION

☐ TITANIUM HEADLINE PARTNER	→ \$100,000 / ₦140,000,000	(108sqm Island Space)
☐ PLATINUM STRATEGIC SPONSOR	→ \$50,000 / ₦70,000,000	(54sqm Premium Raw)
☐ GOLD CORPORATE SPONSOR	→ \$30,000 / ₦45,000,000	(36sqm Shell Scheme)
☐ SILVER ASSOCIATE SPONSOR	→ \$15,000 / ₦22,500,000	(18sqm Shell Scheme)
☐ EXTENDED RAW SPACE	→ \$18,000 / ₦25,200,000	(36sqm Space Only)
☐ DOUBLE SHELL SCHEME	→ \$9,000 / ₦12,600,000	(18sqm Built Booth)
☐ STANDARD BOOTH	→ \$4,500 / ₦6,300,000	(9sqm Built Booth)

PART B: EXCLUSIVE BRANDING ADD-ONS (*First-Come, First-Served Inventory*)

- ☐ **Official Registration Portal & Badge Branding**
 - Investment: \$8,000 USD / ₦12,000,000 NGN | Availability: 1 Exclusive Slot
- ☐ **High-Security Lanyards (Woven & Co-Branded)**
 - Investment: \$6,000 USD / ₦9,000,000 NGN | Availability: 1 Exclusive Slot
- ☐ **VIP Networking Lunch Arena Sponsor**
 - Investment: \$7,000 USD / ₦8,500,000 NGN | Availability: 3 Slots (Specify Choice: ☐ Day 1 ☐ Day 2 ☐ Day 3)
- ☐ **Outdoor Drone Flight Arena Signage**
 - Investment: \$4,000 USD / ₦6,000,000 NGN | Availability: 2 Slots Available
- ☐ **Official WDRS Event Catalog Premium Pages**
 - Investment: \$2,500 USD / ₦3,750,000 NGN | Availability: 4 Slots Available

FORMAL CONTRACT EXECUTION SIGN-OFF

I, _____, IN WITNESS WHEREOF, the parties hereto have executed this Space Booking Contract on the dates written below, confirming full acceptance of the Participation Guidelines, Payment Options, Selection Inventories, and Addendums attached.

FOR AND ON BEHALF OF THE EXHIBITOR:

Company Name: _____

Tax Identification Number (TIN): _____

Authorised Signatory Name: _____

Title / Designation: _____

Payment Path Selected: ☐ Option A (100% Upfront - 10% Space Discount) | ☐ Option B (60/40 Split Milestone)
[FINANCIAL CALCULATION MATRIX]

1. Core Sponsorship / Stall Space Cost	USD/NGN _____
2. Less: 10% Discount (Option A Only) *	-USD/NGN _____
3. NET SPACE SUB-TOTAL	=USD/NGN _____
4. Plus: Gross Branding Add-on Cost	+USD/NGN _____
5. Plus: 7.5% Statutory VAT	+USD/NGN _____
6. TOTAL CONTRACT VALUE DUE	=USD/NGN _____

*Note: 10% early-bird discount applies strictly to space bookings.

Signature: _____ Date: _____ / _____ / 20____
(Corporate Stamp / Seal Here)

ORGANISERS:



FOR AND ON BEHALF OF THE PROMOTER / ORGANISERS: NISECEXO LIMITED

Authorised Signatory Name: _____
Managing Director & CEO, NISECEXO Limited

Signature: _____ Date: _____ / _____ / 20____
(Company Seal / Stamp Here)